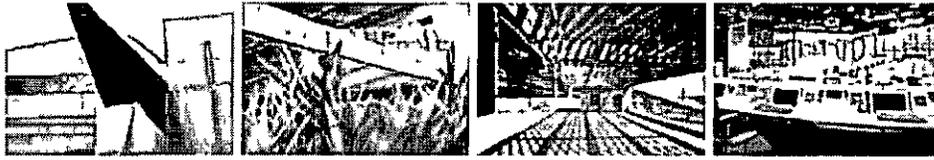


A U S T I N C I T Y C O U N C I L  
**AGENDA**



Thursday, November 30, 2006

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**Purchasing Office  
RECOMMENDATION FOR COUNCIL ACTION**

**ITEM No 36**

**Subject** Authorize award and execution of a 12-month requirements supply contract with GAIL'S FLAGS & GOLF COURSE ACCESSORIES, INC , Fort Worth, TX, for golf course accessories and supplies, in an estimated amount not exceed \$54,236 89, with two 12-month extension options in an estimated amount not to exceed \$54,236 89 per extension option, for a total estimated contract amount not to exceed \$162,710 67

**Amount and Source of Funding** Funding in the amount of \$45,197 40 is available in the Fiscal Year 2006-2007 Operating Budget of the Parks and Recreation Department Fund Funding for the remaining two months of the original contract period and extension options is contingent upon available funding in future budgets

**Fiscal Note** There is no unanticipated fiscal impact A fiscal note is not required

**Additional Backup Material**  
(click to open)  
[GAILS\\_FLAG\\_BID\\_TAB](#)

**For More Information** Cruz Banda, Buyer II/974-2133  
**Purchasing Language** Lowest bid of five bids received  
**MBE/WBE** This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program) No Subcontracting opportunities were identified, therefore, no goals were established for this solicitation

This contract is for golf course supplies for the Parks and Recreation Department (PAR), Golf Division The golf division has five different courses that use the products in this contract daily to complement all areas and levels of service to the golfing public and citizens of Austin Items include but are not limited to flags, flag poles, and directional signage, bunker rakes, marking paints for hazards and boundaries, cup changing tools and other various fixtures that are vital and high use for typical golf course operation

**PRICE ANALYSIS** a Adequate Competition b Sixty-three notices were sent, including two WBEs There are no MBEs available for these commodities Six solicitations were issued Five bids were received with no response from the WBEs c The pricing offered represents a 16% increase from the contracts awarded in May 2005 This increase can be attributed to cost increases for steel and plastic products

**APPROVAL JUSTIFICATION** a Lowest bid b The Purchasing Office concurs with The Parks and Recreation Department's recommended award c Advertised in the Austin American-Statesman and on the Internet

**BID TABULATION**  
**IFB NO CB06100217**  
Golf Course Supplies  
(61 Line Item)

<b><u>VENDOR</u></b>	<b><u>TOTAL BID</u></b>	<b><u>TOTAL AWARD &amp; LINE ITEMS</u></b>
<b>Gail's Flags &amp; Golf Accessories Fort Worth, TX</b>	\$71,855 89	<b>\$54,236 89-(1-8, 17-28, 32, 34-47, 49-53, 57-61)</b>
Prestige Flag San Diego, CA	\$25,618 20	*\$8,322-(9-16, 54 & 55)
Lesco, Inc Cleveland, OH	\$45,181 60	*\$6,636 50-(29-31, 33, 48 & 56)
BWI-Schulenberg Schulenberg, TX	\$4,452 81	
Professional Turf Products San Antonio, TX	\$3,900 00	

\*Administrative awards

A bid tab is on file in the Purchasing Office